

## Supercharge Your Earnings with the 2025 Glia SPIFF Program

Ready to amplify your success and boost your bottom line? Glia, the leader in customer interaction technology for high-trust sectors, is excited to introduce a program that recognizes and rewards your partnership.

Our valued channel partners understand the transformative power of Glia's Interaction Platform technology in revolutionizing customer interactions. We're now offering additional incentives to promote our solutions, allowing you to maximize your earnings while delivering exceptional value to your clients. Partner with Glia today and let's create success stories together!

## 2X and 3X MRR SPIFF Opportunities

- 2X MRR SPIFF: Close an opportunity for a Glia Voice 3 package
- 3X MRR SPIFF: Close an opportunity for a Glia Voice 5 or Glia Voice 7 package
- Applies to new customers with 36-month contracts
- Promotion runs from January 1 December 31, 2025

## **Terms & Conditions**

- 1. Available for Glia partners in good standing
- 2. Opportunities must be partner identified, registered, and accepted via Partner Portal
- 3. Minimum 36-month contract required, closed by Dec. 31, 2025
- 4. Only new Glia customer opportunities qualify
- 5. Demos must be scheduled within 30 days of accepted deal registration
- 6. One-time SPIFF, payable upon receipt of first customer payment
- 7. SPIFF is in addition to standard referral commissions
- 8. SPIFF does not apply if partner is added for influence. Must be sourced.
- 9. Full chargeback applies for orders canceled within 6 months of go-live
- 10. Cannot be combined with other offers or promotions
- 11. Individual case-based pricing may impact SPIFF value or eligibility
- 12. Glia reserves the right to modify terms or cancel the promotion at any time.
- 13. Paid as a multiplier of average MRR for Glia services (excluding usage and third-party fees)
- 14. Capped at \$100K per deal