

New Partner Exclusive

# First Deal SPIFF

for Technology Solutions Broker (TSB) who completed Megaport Onboarding Process and sold their “First Deal” with Megaport between July 1, 2025 and December 31, 2025.

# \$500

## How do I qualify for the New Partner SPIFF?

1. Complete Megaport Onboarding Process with your Territory Channel Manager
2. Identify a Customer with an active use case and requirements solved by Megaport
3. Complete Megaport Deal Registration
  - o <https://www.megaport.com/partners/agents/deal-registration/>
4. Close the Approved Deal on 12, 24, or 36 Month Term prior to December 31, 2025

Terms: Offer valid for Megaport customers who order a new Port, Megaport Cloud Router (MCR), or Megaport Virtual Edge (MVE) on a 12 Month, 24 Month, or 36 Month Term. Lead must have been registered, approved, and accepted by Megaport Channel. Payment will be made after first Customer payment. Customer must order services prior to December 31, 2025.

