

MEGA-Seller SPIFF

for Technology Solutions Broker (TSB) who closes a “New Logo” Customer on a 36 Month Term between July 1, 2025 and December 31, 2025.

MRR Amount	SPIFF Amount
\$1,000 - \$4,999	\$1,000
\$5,000 - \$9,999	\$5,000
\$10,000+	\$10,000

How do I qualify for the MEGA-Seller SPIFF?

1. Identify a Customer with an active use case and requirements solved by Megaport
2. Complete Megaport Deal Registration
 - o <https://www.megaport.com/partners/agents/deal-registration/>
3. Close the Approved Deal on a 36 Month Term

Terms: Offer valid between January 1, 2024 and now. Order qualifies if “Net-New” Megaport customers purchasing a Port, Megaport Cloud Router (MCR), or Megaport Virtual Edge (MVE) on a 36 Month Term. Lead must be registered, approved, and accepted by Megaport Channel. SPIFF payment will be made after customer orders all required services and pays invoice. Customer must order services prior to December 31, 2025. Megaport hold right to clawback SPIFF if customer terminates services without paying early-termination fee (ETF).