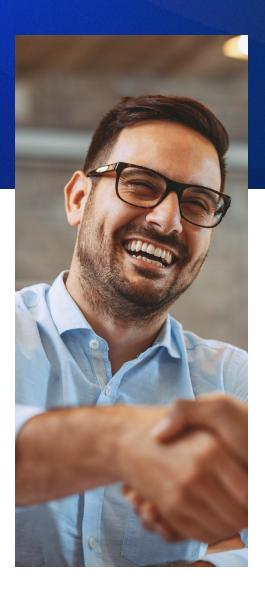


1x MRC Private Cloud Spiff

This spiff includes Private Cloud (dedicated or multi-tenant) and DRaaS. Sell more private cloud with this meaningful MRC upside.

The terms of the incentive are as follows:

- > Timeline: August 1 December 31, 2025
- > 1x MRC total payout
- \$100K payout cap per opportunity
- > 36+ month contracts
- Minimum deal size \$5,000*
- > New logos only



RapidScale is the #1 hybrid and multi-cloud managed services provider. We'll handle the full range of your cloud complexities with flexible, customized, resilient technology solutions—that way, your business can focus on generating revenue instead of fixing legacy systems.

^{*}RapidScale reserves the right to edit the payout based on deal profitability. Opportunities registered prior to August 1st do not apply.