



Strong Partnerships. Stronger Payouts.

Your success drives ours. Close your Q4 deals and earn up to \$10,000 per customer with Syringa's 1X SPIFF.

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Promo Details

Q4 2025 Promo: 1X SPIFF

DETAILS

- New logo customers only
- On Net / Near Net locations only
- Minimum 36-month contract term
- Terms and conditions apply
- Incentive period: Opportunities marked Closed/Won from October 1 – December 31, 2025

REWARD

Earn a one-time payout of up to \$10,000 per billing customer on qualifying opportunities.

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syringanetworks.net



Terms & Conditions

ELIGIBILITY

This incentive is open to Eligible Participants, defined as channel partners with active Partner Program Agreements with TSD.

INCENTIVE DETAILS

- Eligible Participants can receive a one-time payout equal to 1x MRC for each Qualified Sale to a new logo customer, up to a maximum of \$10,000 per billing customer, subject to the limitations outlined below.
- The Incentive applies only to new Qualified Sales of Eligible Products, which must:
 - Be marked Closed/Won during the Incentive Period.
 - Be sold to new logo customers.

DEFINITIONS

- Eligible Participants: Channel partners with active agreements with TSD or its affiliates and their sub-agent business entities.
- Eligible Products: Syringa services (DIA, EVPL On Net/Near Net) available for sale through the Syringa Channel Services profile with TSD.
- Incentive Period: October 1, 2025 – December 31, 2025
- New Logo Customer: A customer with no historical sales or revenue according to Syringa records.
- Qualified Sale: A sale of Eligible Product(s) under a valid agreement with TSD, with a minimum 36-month term.

ADDITIONAL TERMS

- Standard ordering processes apply.
- The incentive can be applied once per billing customer during the Incentive Period.
- Standard commission rates apply in addition to this incentive.
- Payouts are based on the MRC stated in a valid, customer-signed order that meets all Qualified Sale criteria and is accepted by Syringa.
- Orders included in the original deal/opportunity for any Eligible Product(s) will count toward incentive eligibility. Orders associated with subsequent deals will not qualify.
- Incentive payouts are made at the partner level through the regular commission process, approximately 45 days after installation of an Eligible Product.
- Syringa may modify, suspend, amend, or terminate this incentive at any time without prior notice or consent.
- Syringa reserves the right to change the payout structure and/or criteria.
- Incentive disputes are reviewed case-by-case. All disputes must be submitted within 120 days of the Salesforce “Closed Won” date. Submissions after 120 days will not be considered.
- Taxes related to incentive payments are the sole responsibility of the Eligible Participant. Syringa is not responsible for tax liabilities.
- Syringa will review all submitted orders to ensure all criteria are met before issuing payouts.
- Syringa reserves the right to deny, modify, or recover any payout if an order does not meet the stated terms.
- Orders cancelled within 6 months of installation will not qualify, and any related incentive may be recovered through offset against future commissions.
- Syringa may review any Qualified Sale for up to 24 months after installation to verify compliance with MRC requirements and may recover any overpaid incentives through commission offsets.
- Void where prohibited.
- Check the Syringa Channel Partner Portal regularly for updates.
- Unless explicitly restricted by another Syringa program, this incentive may be combined with other active Syringa incentives.
- Applies to both Channel Integrated (CIE) and Non-Channel Integrated (NCI) opportunities.