



SPIF OFFER

AT&T Wireless Data Service

Available Exclusively to Granite Channels Partners:

Program Duration: January 1, 2025 - March 31, 2025

Program Overview:

Granite Channels is excited to announce the AT&T Wireless Data Service SPIF program, designed to reward our selling partners for their sales excellence in promoting AT&T Wireless SIM activation. This program aims to incentivize partners to drive new sales, upgrades, and add-ons, resulting in increased revenue growth and customer satisfaction.

Eligible Products/Services:

- AT&T Wireless Data SIM (e-SIM or physical SIM)
- Can be net-new service, replacement of competitor's SIM, or swap of existing AT&T SIM
- Minimum contract duration of 36 months

SPIF Structure:

- Payment of 3X MRC for each AT&T SIM activated

Terms and Conditions:

- Eligible partners must be in good standing and meet the program's eligibility criteria
- Sales (closed deals) must be made during the program period (January 1, 2025 - March 31, 2025)
- Sales must be reported via the SPIF Submission form and validated by Granite Channels to qualify for SPIF rewards
- SPIF rewards will be paid out within 60 days after SIM activation date
- SPIF for non-standard pricing requires Granite Channels review and approval
- Granite Channels reserves the right to modify or terminate the program at any time
- Granite Channels reserves the right to recover SPIF payments in case of early contract termination

Additional Requirements:

- Please email completed SPIF Submission forms to: channelscommissions@granitenet.com
- Partners must provide accurate and complete sales reporting to Granite Channels
- Partners must ensure all sales are made in accordance with Granite Channels standard terms and conditions