

Sell more, earn more with Meter in 2025

Earn a SPIFF for every new Meter customer deal you register, with no cap on earnings.

Deals must be registered and closed by **January 31, 2026** to be eligible.

1x MRC

Eligible for **48-month** contracts

2x MRC

Eligible for **60-month** contracts

Example:

If you close a 60-month deal with a monthly customer price of \$2,500, you'll receive a \$5,000 SPIFF.

There is no limit on the amount you can earn with this SPIFF.
A minimum \$12,000 ARR is required per deal.

Subject to terms and conditions.
Please refer to page 2 for complete details.



Meter SPIFF FY26

Terms & Conditions

Eligibility

To qualify for this promotion, you must be an active Channel Partner on file with Meter (as determined by Meter in its sole discretion) or as a sub-partner a TSD (Technology Services Distributor) that has a partner agreement with Meter.

Deal registration and signing

Net new Meter customer deals will qualify if it was registered on or after May 1, 2025, and the customer has a signed agreement with Meter by January 31, 2026. Deals must be registered and attached to your name. No more than one person will be eligible for any deal.

Deal size floor

A deal will qualify if the Annual Recurring Revenue (ARR) of the deal to Meter is US\$12,000 or greater.

Promotion calculation

For eligible deals with a 48-month contract, you will receive the amount equivalent to one month's recurring charge to the customer. For 60-month contracts, you will receive the amount equivalent to two month's recurring charge to the customer. There is no maximum to the amount that can be earned.

Payment method

Meter will pay your identified TSD on or around the last day of the month following the month of the network going live.

Definition of network go-live

"Network go-live" means the date when the customer's network services provided by Meter are fully operational and accessible to the customer.

General conditions

One-time spiff payment on initial deal only and does not apply to subsequent upsells or add-ons. This promotion is non-transferable and is only applicable to the individual partner representative who closes the deal. Meter reserves the right to amend or terminate this promotion at any time without prior notice. In case of any disputes, Meter's decision will be final and binding.