

FY26 Channel Partner VoiceAI Incentive

1-2 Opportunities¹
\$300.00 Per Opp

Earn up to \$600.00 with two
(2) VoiceAI Lead
Opportunities that reach
Stage 2 within each Quarter³

ARR counts towards Medallion
Level

3-4 Opportunities¹
\$500.00 Per Opp

Earn up to \$2,000.00 with
four (4) VoiceAI Lead
Opportunities that reach
Stage 2³ within each Quarter³

ARR counts towards Medallion
Level

5 or > Opportunities¹
\$750.00 Per Opp

Earn \$3,750 or more with five
(5) VoiceAI Lead
Opportunities that reach
Stage 2 within each Quarter³

ARR counts towards Medallion
Level

¹ VoiceAI net new business opps must be minimum \$50,000 ARR or > in value

² Partner must be VoiceAI Enabled to earn incentive

³ Stage 2 = exit criteria includes business justification, timeline identified, next steps scheduled