

The Million Dollar Closer SPIFF

 Invite-only

Meter is inviting a select group of high-potential TAs to accelerate MRR with Meter and get rewarded at an entirely new level.

This limited-time SPIFF is built for growth-focused partners who want to close high-velocity MRR deals and unlock seven-figure payouts.

Hit these revenue targets and earn the associated SPIFF payout.

\$50,000 - \$99,999 MRR	\$200K
\$100,00 - \$149,999 MRR	\$550K
\$150,000 - \$199,999 MRR	\$850K
\$200,000+ MRR	\$1.1m

In order to be eligible, opportunities must be an approved deal registration through a Meter TSD partner, and must be closed won between September 10, 2025 and January 31, 2026.

Partners must opt-in via [this form](#) to participate in this SPIFF.

Subject to terms and conditions.
Please refer to page 2 for complete details.



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Terms & Conditions

Eligibility

To qualify for this promotion, deals must be registered via the Meter partner portal and be a sub-partner of a TSD (Technology Services Distributor) that has a Supplier Agreement with Meter. Only sub-partners who have been explicitly invited or approved by Meter are eligible to participate.

Deal registration and signing

Net new Meter customer opportunities must be submitted as an approved deal registration to be eligible. Deals will qualify if the customer has a signed agreement with Meter between September 10, 2025 and January 31, 2026. Deals must be registered and attached to your account. No more than one sub-partner will be eligible for any deal.

Term eligibility

Minimum 36-month contract qualify.

Payment method

Meter will pay this TA incentive on or around the last day of the month following the last month of the incentive period. An incentive threshold must be exceeded for the incremental payment to qualify.

General conditions

One-time payment on aggregate earnings of acceleration incentive. This promotion is non-transferable and is only applicable to the partner that closes the deal. Meter reserves the right to amend or terminate this promotion at any time without prior notice. In case of any disputes, Meter's decision will be final and binding.