

Channel Incentives

Effective through:

8/1/2025 – 8/31/2026

**See your Aptum Partner Agreement for additional Terms & Conditions*



Earn More on Public Cloud

- **Aptum will reward you when we win a new Managed Microsoft Azure public cloud opportunity**
 - ❑ Applicable to new MS Azure public cloud closed/won opportunities.
 - ❑ Opportunities must be registered and closed/won between 8/01/24 and 8/31/26.
 - ❑ Pays 3% commission on MS Azure infrastructure component*.

Terms and Conditions:

- Promotion available to contracted Aptum partners.
- Partner must complete on-boarding requirements.
- Opportunity must have a registered lead accepted by Aptum.
- Incentive applies to closed/won Azure managed services opportunities. Paid in addition to the commissionable rate for the managed services portion of closed/won opportunity.
- Must be new logo to Aptum.
- Contingent on margin consideration and Aptum strategic partner program conditions.
- *excludes reserved instances*