

Channel Incentives

Effective through:

8/1/2025 – 8/31/2026

**See your Aptum Partner Agreement for additional Terms & Conditions*



Additional Earnings with Private Cloud Opportunities

- **Aptum will reward you when we win a new logo Managed Private Cloud opportunity**

- ☐ Applicable to new Private Cloud closed/won opportunities.
- ☐ Opportunities must be registered and closed/won between 8/01/24 and 8/31/26.
- ☐ Pays 1x time upfront MRR deal value

Terms and Conditions:

- Promotion available to contracted Aptum partners.
- Partner must complete on-boarding requirements.
- Opportunity must have a registered lead accepted by Aptum during incentive term.
- Incentive applies to closed won Aptum managed private cloud opportunities with a contracted value of >US\$5,000 MRR.
- Agreement must have at least a 24 month term.
- Private cloud closed won opportunities must be a new logo to Aptum.
- Contingent on margin consideration and Aptum strategic partner program conditions.