

# TRIPLE DIP

Earn 3X in Q3 with MegaPath, a Fusion Company

**3X**  
MRC on  
SD-WAN,  
Managed Security  
& WiFi

**3X**  
MRC on  
Voice  
Services

**3X**  
MRC on  
Unified  
Communications



**Bonus:** Earn 1X MRC on T1 & Ethernet Services in our Core Service Area

**MegaPath Partner Spiff Program:**

Earn an extra, one-time spiff in addition to the normal commission payout. Participating is easy!

**Booking Eligibility Period:**

July 1, 2018 thru September 30, 2018

Services	Spiff	Term Requirement/Special Terms
<p><b>Voice Services</b> <i>Hosted Voice, Fax Pro, PRI, SIP Trunks, Analog</i></p> <p><b>Unified Communications</b></p>	<p><b>3X</b> MRC</p>	<p>*No seat minimum. Voice and Unified Communications spiffs are valid with No-Contract Term promotion and 1, 2 or 3-year contract terms. Spiffs paid on MRC for seats, lines, trunks, optional services, and bundled minute plans. Spiff excludes POTS lines. Can be combined with other Partner Spiffs (must meet term requirements), but cannot be otherwise discounted and qualify for spiff without approval.</p>
<p><b>Managed Networks &amp; Security</b> <i>SD-WAN, Managed Security, Managed WiFi</i></p>		
<p><b>Access</b> CSA Bonded T1 and Ethernet: <i>Bonded T1 3.0 – 6.0 Mbps, EoC, EoDS1, Asymmetric Ethernet</i></p>	<p><b>1X</b> MRC</p>	<p>**Spiff paid on each access circuit in Core Service Area only. Requires a two- or three-year contract term. Access service cannot be discounted and qualify for spiff without approval.</p>
<p><b>Polycom Phones:</b> <i>VVX501, VVX601, IP6000, IP7000</i></p>	<p><b>\$17.50</b> Per Phone</p>	<p>Requires a 3-year rental agreement. \$12.50 spiff per phone with 2-year term rental agreement.</p>

**Get Started:** Contact your channel manager or call **877-701-8272**

**Partner Spiff Program Terms and Conditions:**

1. Under this program, only existing MegaPath Alliance, Advantage, Gold Advantage, Referral and Master Partners, legacy Covad Sales Agents and Dealers, and legacy Speakeasy Solution Partners with a current, active contracts, and that are in good standing are eligible to participate.
2. Partner is only eligible for the spiffs set forth herein where the end-user/customer orders the products listed in the “Eligible MegaPath Products and Corresponding Spiffs” section.
3. Only eligible services ordered at a three (3) year term qualify for the spiff program unless otherwise noted.
4. Only sales of new circuits/seats qualify for the spiff. Renewals, upgrades, downgrades, or moves of existing circuits/seats do not qualify.
5. Spiffs are calculated monthly, based on total installations, and will be distributed via the standard commission payout process as outlined in the current Partner Agreements.
6. If the customer cancels at any time before installation, the spiff will be voided. Or, if the spiff has already been paid and the customer terminates or has been terminated due to non-payment within 12 months after installation for Voice and MegaPath One spiffs, or 6 months after installation for all other spiffs, MegaPath reserves the right to deduct the amount of the spiff from future commission payments as provided in the current Partner Agreements.
7. Service and/or circuit selling price must be at or above the list/publicly advertised price to be eligible for the spiff with the following exceptions: Bonded T1 and Ethernet services may be discounted up to fifteen (15) percent. If service/circuit is sold at a discount below the list/publicly advertised price, the spiff will be voided unless noted above.
8. Partner spiff payout is capped at \$100K per customer account.
9. The person or company that receives the spiff is responsible for all the taxes and liability associated with the MegaPath Spiff Program. MegaPath assumes no responsibility for taxes and liability.
10. This offer is void where prohibited or otherwise restricted by law.
11. Program valid July 1, 2018 until September 30, 2018, unless stated otherwise.
12. MegaPath reserves the right to modify or cancel this program at any time.
13. No exceptions to this program will be allowed. MegaPath has the right to deny all claims that do not meet the criteria outlined in this document. Additionally, MegaPath has the right not to accept any referrals.
14. Any questions regarding Program should be addressed to your MegaPath Sales Representative.

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