

*LIMITED TIME PROMOTION*  
**HOSTED  
EXCHANGE**  
**1X MRR BONUS OPPORTUNITY!**

*Earn 1X MRR and help your customers improve collaboration and lower costs with Microsoft® Hosted Exchange.*



**Terms and Conditions:**

- SPIFF program begins on September 11, 2013 and ends on November 30, 2013 (unless program is cancelled earlier as provided below).
- SPIFF applies to the following Enterprise Cloud services:
  - 25GB-MAILBOX
  - OUTLOOK
  - BLACKBERRY
  - SECURE-MAIL
  - ARCHIVING-DISCOVERY
  - ARCHIVING-COMPLIANT
  - MB-CONTINUITY
  - JOURNALING-SETUP
  - MIGRATION
  - ASSISTED-MIGRATION
  - MP-CLOUD-POLICY-EMAIL-ENCRYPTION
  - AD-SYNC
  - ACTIVE-DIRECTORY-MANAGEMENT
- SPIFF is earned upon customer ordering new or qualifying services in accordance with MegaPath standard contract and procedures and upon services being installed. SPIFF may only be used in conjunction with standard pricing or maximum discount up to 10%.
- SPIFF is calculated based on MRR associated with the qualifying services.
- SPIFF requires a three-year contract term.
- Under this program, only existing MegaPath Alliance, Advantage, Gold Advantage, and Master Partners, legacy Covad Sales Agents and Dealers, and legacy Speakeasy Solution Partners with a current, active contract and in good standing are eligible to participate.
- SPIFFs are calculated monthly, based on total bookings, and will be distributed via the standard commission payout process as outlined in the current Partner or Agent Agreements.
- If the customer cancels prior to SPIFF payout, the SPIFF will be voided. Or, if the SPIFF has already been paid and the custom terminates or has been terminated due to non-payment within 6 months after services are provisioned, MegaPath reserves the right to deduct the amount of the SPIFF from future commission payments as provided in the current Partner or Agent Agreements.
- The person or company that receives the SPIFF is responsible for all the taxes and liabilities associated with the MegaPath SPIFF Program. MegaPath assumes no responsibility for taxes and liabilities.
- This offer is void where prohibited or otherwise restricted by law.
- MegaPath reserves the right to modify or cancel this program at any time.
- No exceptions to this program will be allowed. MegaPath has the right to deny all claims that do not meet the criteria outlined in this document.
- MegaPath reserves the exclusive right to determine in its absolute discretion whether a SPIFF has been earned under this promotions.
- Any questions regarding this should be addressed to your dedicated MegaPath Sales Rep.

*Contact your MegaPath Channel Manager for more information.*

**[www.megapath.com/partners](http://www.megapath.com/partners)**